

Fire Suppression Products

November 1st Price Increase

September 1st, 2021

Dear Valued Customer,

Johnson Controls is dedicated to supplying the most reliable, technologically advanced fire suppression products to our partners at competitive prices.

Our team continually works to increase our production efficiency, manage material and logistics costs, and mitigate the effects of price fluctuations in our supply chain. Unfortunately, material costs have dramatically escalated due to continued global shortages. Additionally the ongoing pandemic has caused labor and transportation to become significantly more expensive.

Please be advised that the Fire Suppression products business will implement a price increase effective November 1st across all products.

- CPVC – 4.4%
- Fire Grooved – 10.4%
- Fire System Valves & Devices – 8.4%
- Sprinkler – 6.9%
- Resale – 10.1%

Orders received prior to this announcement, September 1st, but that are delayed by Johnson Controls shipping and fulfillment constraints will receive the current price.

Orders received and shipped between September 1 and October 29, 2021 will receive the current pricing.

Orders received before the announcement and that are shipped after the effective date, November 1st, based on our standard shipping lead times will receive the new price.

We will make every reasonable effort to ship orders at our normal lead times but orders received after the announcement and scheduled to ship after the effective date, of November 1st, will receive the new price.

Thank you for your continued support and partnership. Please contact your local Johnson Controls sales representative if you have any questions.

Best Regards,

Rick White
Vice President Sales, Fire Suppression